

Expression of Interest & Market Sounding Response Form

“Smart emergency call and response solutions for hospital”

The purpose of this response form is to enable the VUHSK project team and potential suppliers to move forward confidently to the procurement stage of the project.

To do so the project team, as well as being open to comments and questions from the supply chain, has identified several specific questions that we would like to discuss:

No.	Company name:	Comments
1.	How can VUHSK or others support and enable the market in the delivery of a solution that meets the requirements?	
2.	What level of technical detail in the tender specification is helpful without hindering scope for supplier innovation?	
3.	Over what timeframe could a solution be delivered, tested and mobilised?	
4.	Are there any specific market conditions that would facilitate the delivery of a solution? (forward commitment, contractual conditions, staged contracts etc.)	
5.	What additional information is needed at the contracting stage or in advance to enable suppliers to prepare and respond to the tender?	
6.	What type of procurement procedure and award criteria would best enable the delivery of a solution?	
7.	What would be Your recommendations to have a product or managed service?	

8.	Are there any critical risks or challenges that the project team need to be aware of that will impact the delivery of a solution?	
9.	To refine the specification without defining the precise nature of delivery: a) What information is missing? b) Level of technical detail is necessary/required?	
10.	How much do you think such solution could cost according to the operational plan? (Presentation is attached in the letter)	